



MPS Group

MPS Group is a leading provider of staffing, consulting, and solutions in the disciplines of information technology, finance and accounting, law, engineering, and health care. MPS Group delivers its services to government entities and businesses in virtually all industries throughout the United States, Canada, the United Kingdom, and Europe. MPS Group is the parent company of several specialty staffing divisions that provide professional services and solutions.

Objective.

MPS Group decided it needed to look for a way to provide its manager-level-and-above employees in the field with affordable, secure, mobile-data access while eliminating landline connections to internal systems, including email and client information. Senior personnel at MPS Group are constantly traveling between the company's many offices and often experience periods of extended downtime. MPS Group understood that having high-speed wireless technology would enhance productivity and efficiency by reducing downtime caused by traveling.

Solution.

MPS Group senior company officials decided to implement a pilot program using the Verizon Wireless Mobile Broadband network (CDMA 1xEV-DO). While coming to this decision, MPS Group considered that wirelessly enabling their workforce would have two main benefits:

- Improving costs internally and to customers; and
- Being better suited to respond to the urgent demands of customers.

After researching the different solutions available, MPS Group found that the Mobile Broadband network would be the best way to accomplish both of these goals. MPS Group employees used Sierra Wireless® PC 5220 Cards combined with their notebook computers. With the cards and the service, MPS Group employees are able to access the Internet, corporate intranet, and email, and download email attachments. Additionally, MPS Group employees are able to access company documents, client accounts, and information, as well as correspondence from the field. The Mobile Broadband service allows MPS Group employees to perform all of these functions at a DSL-like 600 Kbps to 1.4 Mbps with bursts of over 3 Mbps. In addition, all of these functions are performed on a secure CDMA network, which also allows MPS Group employees to connect to the company's VPN.

MPS GROUP
WWW.MPSGROUP.COM

Company Description:

MPS Group is a leading provider of staffing, consulting, and solutions to government entities and businesses in virtually all industries throughout the United States, Canada, the United Kingdom, and Europe. MPS Group is a Fortune 1000 company and employs over 18,000 people.

Objectives:

- MPS Group needed to provide employees in the field with Internet-data access, while eliminating landline connections to internal systems, including email and client information.
- Senior personnel needed to stay connected while traveling between offices.
- High-speed wireless technology would enhance productivity and efficiency by reducing downtime caused by traveling.

Solution:

- MPS Group implemented a pilot program using Mobile Broadband (CDMA 1xEV-DO technology).
- MPS Group used Sierra Wireless PC 5220 Cards with their notebook computers.
- Verizon Wireless provided end-to-end support from concept and implementation to testing, rollout, and analysis.



Results.

Deborah Seymour, a Senior Vice President of Special Counsel (the legal staffing unit of MPS Group), states, "The value to me is the ability to stay connected." A resident of Washington, D.C., Seymour uses Mobile Broadband regularly while traveling via train to different regional offices on the East Coast. "The EV-DO technology enables me to access my email account, the company's database, and documents during the hours I spend in transit," says Seymour. "On the train I gained more than two hours per trip to conduct business."

Another result of using the Verizon Wireless Mobile Broadband network was an increase in savings for MPS Group. Vimarsh Mehta, VP of Managed Services, notes, "By implementing EV-DO we don't have to pay wireless Wi-Fi access charges or wired Internet connection charges at hotels, which often amounts to \$10 for 24 hours." Mehta adds that a conservative estimate would be that MPS Group saves \$50 per user per month with the elimination of LAN and Wi-Fi connections at hotels and airports.

Richard White, CIO of MPS Group, says, "We consider EV-DO technology an important tool that supports our business continuity planning needs." White adds, "We plan to incorporate Verizon Wireless Mobile Broadband into our overall wireless device policy." In summing up, White notes, "During the pilot study, we found the technology to be cost-effective, with a return on our investment coming via increased productivity of everyone who used it. We are moving forward with Mobile Broadband as an operational requirement."

Results:

- MPS Group senior officials are now connected and experience less downtime.
- Increased ROI via increased productivity.
- Elimination of having to pay for Wi-Fi and fixed connections, which can often cost \$10 per 24 hours.
- MPS Group decided to move forward with Mobile Broadband as an operational standard.

"We consider EV-DO technology an important tool that supports our business continuity planning needs."

RICHARD WHITE
CIO, MPS GROUP

"The EV-DO technology enables me to access my email account, the company's database, and documents during the hours I spend in transit."

DEBORAH SEYMOUR
SENIOR VICE PRESIDENT OF
SPECIAL COUNSEL, MPS GROUP

Speeds require an EV-DO Rev. A-capable device. When using an EV-DO device that is not Rev. A-capable, you can expect download speeds of 400 to 700 Kbps and upload speeds of 60 to 80 Kbps. Mobile Broadband speed claims based on our network tests with 5 MB FTP data files, without compression. Mobile Broadband is available to more than 240 million people in 248 major metropolitan areas and 232 primary airports in the United States.

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